



BOARD OF DIRECTORS MEETING

May 30, 2018

Anderson Country Club

Anderson, IN

Attendees Lawrence Cook, Wade Day, David Eaton, Dan Frieden, Mark Haag, Robert Haag, Philip Hammel, Keith Hazelwood, Steve Johnson, Garrett Knollman, Amy Lathrop, Kris Maczollek, Eli McCormick Jacob Nichols, John Paugh, Branden Renner, John Selking, Josh Shaffer, Greg Shipman, Cherie Smith, Dave Speas, Jeff Stoops, Brett Terchila, Krista Toenjes, Shorty Whittington. **Emeritus Attendance:** Phillip Stump **IMTA Staff:** Gary Langston, Barbara Hunt, And Kellie Walsh

Chairman Phil Hammel called meeting to order at 9:18 AM.

Secretary Report – Eli McCormick on behalf of Larry Limp

Meeting minutes were approved and posted as a draft on the website. No corrections need to be made. Motion carried to post as final.

ATA Report – John Paugh

Freight is up, need drivers. Reminder to pay dues.

Treasurer’s Report – Jeff Stoops

Income up by \$12K. Safety & Maintenance is up by \$12K due to merging two events into one and hosting it first of year. Expenses up by \$13K. Safety & Maintenance up, lobbying salary up, trucker plate up based on added event in N. IN. Motion to accept Treasurer’s Report was passed.

Allied Industry Report – Jacob Nichols

Continue to have the 202 allied members presented and accounted for. Only reason to be an allied member is to stand with carriers and get to know carriers. We need to be engaged, with Kellie’s help we will try to get more carriers. Focus on a good summer of recruiting.

TIPAC Report - Dan Frieden

Cash in bank = \$30,064.63 which is \$16K less than last year. Direct contributions to date = \$43,500.00 against a goal of \$75,000.00. Gary has been attending fundraisers since the session ended in Mary and has attended 20 so far, handing out checks totaling \$45,500.00.

New event to be held January 29, 2019 called the Legislative Reception, this event is open to all people who work for a company that has sent in a direct contribution in 2018.

Future Leaders Report – Garrett Knollman

Garrett Knollman noted that dinner at The Summit was a huge success, it was a packed house and want to continue that momentum and get younger people involved. FLI Conference is in Sept; encouraged members to send people from their company to attend. Have hot spots every other month; the social committee determines a location for them to go. Top golf was awesome.

Safety & Maintenance Council Report – Barb Hunt

Created change that was approved by officers to have the SMC officers go through chairs for two years instead of one. The Vice Chair will be the TDC Chairman. The Chairman now has a seat on the EC just like the Allied and FLI do.

A total of 112 members and 39 of them have joined since January, biggest increase in short amount of time since we know.

Sign up your drivers and technicians for Truck Driving and Technician Competition.

Membership Report – Kellie Walsh

Total members = 394 (Carrier 193, Allied 202) - Revenue year to date through 4/30 - \$178,246 - New Members to date: 18; 5 are carriers - New Member Income \$7,795; \$4,465 in carrier dues - Canceled to Date: 19; 9 are carriers - Total lost Income \$19,309; \$13,100 in carrier dues. Reviewed at risk, prospects and overall ideas and initiatives. Working on getting membership committee together and engaged.

Steve Johnson noted that Forest Lucas niece might be a good member, she runs a job corps at Camp Atterbury. He will get her name.

Krista Toenjes likes the ATRI Fast Facts and thinks we should consider running an article with IBJ to reach more of a broader audience to help the general public understand who we are. Gerry Dick has offered to have us come on and talk about trucking in IN. Shorty Whittington said we should consider running an article once per quarter.

Additional comments:

- How could a member say that we don't add value? We need to look introspectively.
- What about a welcoming committee? We need to get better at welcoming people.
- Convention every other year or every third year in IN or close by. What about having FLI conference at the same time as IMTA convention? Kellie will conduct survey
- Need to ensure that every new member has an SMC council member as a liaison because getting to know the safety person is valuable.
- Welcome card signed by BOD or Welcome Committee

Association Activities – Gary Langston

Updates included:

- ATRI Indiana Fast Facts – share this trucking footprint in IN with your network. It used to be that trucking paid 49% of all road use taxes in IN, but it's moved up to 52% even though we are not driving more miles.
- We are anti – tolling – study comes out 12.1 which is 3 weeks after the election. We know what the study is going to say and where they are headed. Tolls.
- INDOT is trying to figure out where to put I69 between Evansville & Henderson. Gary predicts they will build a new bridge and toll it then tell trucks they can't go on US 41 and force them on to the toll road. Won't have an answer until end of next year.
- I65/70 rethink – people want to do away with interstates inside I465 and make everything beautiful with boulevards. Gary is on the citizen's action committee. Priority will likely be to fix the bridges then figure out the rest. We don't support removing interstates inside I465.
- Truck Parking - need 3 or 4 carriers to come to statehouse and talk about truck parking. Federal prohibition against offering anything related to parking with amenities; probably due to the truck stop people. INDOT understands but also know that carriers are currently paying for parking. What if they created nice new clean safe parking areas that had a bathroom and vending, would carriers be willing to pay to park? They want feedback. Volunteers are: John Paugh, Wade Day, Eli McCormick, Dan Frieden, Keith Hazelwood, Steve Johnson, Brett Terchila and Kris Maczollek. Try to get some nonmembers.
- Surcharge update.
- Drive safe act - Hollingsworth
- CDL training and testing
- Mike Braun - do we support by having a fundraiser? Consider having one for both. Make a motion to do two fundraisers.

- License plate update

Meeting adjourned 11:07 AM

Signed:

A handwritten signature in black ink, appearing to read "Eli McCormick". The signature is written in a cursive style with a long horizontal flourish extending to the right.

Eli McCormick on behalf of Larry Limp