



BOARD OF DIRECTORS MEETING

June 20, 2019

TopGolf

Fishers, IN

Attendees: Hue Andrews, Cari Baylor, Dan Cook, Calvin Cook, Lawrence Cook, Wade Day, David Eaton, Greg Eddy, Dan Frieden, John Guyer, Mark Haag, Robert Haag, Paul Hrbek, Steve Johnson, Garrett Knollman, Amy Lathrop, Larry Limp, Kris Maczollek, Eli McCormick, Pat McCormick, Edgar McGonigal, Jason Miller on behalf of Tim Almack, James Milstone, Jacob Nichols, John Paugh, Branden Renner, Jeremy Reymer, Shannon Schlotter, Josh Shaffer, Kevin Sheddy, Greg Shipman, Jeff Stoops, Phillip Stump, Montford Switzer, Brett Terchila, Krista Toenjes, Jessica Warnke, John Whittington, Shorty Whittington. **IMTA Staff:** Gary Langston, Barbara Hunt, and Kellie Walsh.

Chairman Hue Andrews called meeting to order at 1:15 PM.

Self-introductions

Secretary Report – Robert Haag

Meeting Minutes from 12.18.19 final draft approved by BOD.

ATA Report – Edgar McGonigal

All ATA committee reports with more detail are available upon request. In general, ATA President & CEO, Chris Spear states it's a very toxic environment in DC. - Rebecca Brewster with ATRI has rolled out new board members and the topics of focus - MC&E dates have been announced – FMCSA states there is a need for collaboration on ELD's, D&A, Crash preventability and HOS to name a few. NAFC event was last week, great event and look forward to getting bigger and better.

Treasurer's Report – Jeff Stoops

Report captured YOY comparison Jan-May 2018 vs. 2019. Approved by BOD.

Allied Industry Report – Kevin Sheddy

Working on new members whose business is coming into IN from out of state. Working on an event to be hosted by Allied members the evening before the TIPAC golf outing – focused on getting allied members involved and introduced to other members.

TIPAC Report - Dan Frieden

Report captured YOY comparison Jan-May 2018 vs. 2019. Dan thanked committee for their involvement and believes they will accomplish close to 2019 goal.

Future Leaders Report – Jessica Warnke

Reviewed the FLI restructure objective and update on progress. First step of surveying members completed – found out that more IMTA members would be interested in having an employee engaged if they increased education, not a surprise to the group. Next is the following Monday meeting with Iowa Motor Truck Association since they have a successful program. Currently no big changes in membership.

Safety & Maintenance Council Report – Kellie Walsh

SMC Current Membership 133; 20 of these new as of 1/1/19 to date.

Holding 6 Scale Visits and 7 SMC Meetings this year. SMC Meetings being moved around state to expand membership reach.

SMC Awards Banquet hosted nearly 200 guests. All award categories were recognized; 24 drivers of the month, 25/26yrs service over/under. DOY – Bo Gordon, Walmart Transportation. All four quarters had a tech award and the Maintenance Professional of the Year was awarded to a female for the first time. Net gain from the event was better than previous years.

TDTC was a record setting event; 171 drivers, 47 techs and over 750 banquet attendees. With two past state champions and a national champion Indiana has a great chance to secure another state championship and/or team win at the NTDC in August. 2020 the NTDC is back in Indiana. With an increase in competitor registration fee of \$30.00 and the addition of a child's menu option, our net from the event should be in the low five digit range.

Membership Report – Eli McCormick and Kellie Walsh

Currently IMTA has 403 members or a net gain of 1 since end of year 2018. 2019 activity includes: New members = 11 allied/ 8 carriers and Lost members = 14 allied/4 carriers. Net gain is \$2,242.50.

Planned a member prospecting but cancelled due to lack of interest – Focused on TDTC over past couple of months which slowed prospecting and now focus is back. Consider a new carriers dues structure, one that is easy to understand for carriers and easy to track. Currently dues based on revenue, possibly consider a unit structure. Discussed pros and cons. Chairman Hue Andrews suggested a focus group to move forward with reviewing a dues restructure for carriers.

Association Activities - Hue Andrews/Gary Langston

- Legislative - Hue stated that this association should feel good about this state association. Indiana has a great reputation at the Federal Level and largely due to the IMTA staff and the strength of the people in the room. During Call on Washington the main topics addressed were: transportation infrastructure funding, hours of service, trade and workforce development. Gary Langston gave an overview on the concept of “CCC” or Critical Commerce Corridor.
- Convention – Hue discussed overall thoughts on 2020 convention and asked the board for help on making it a success. Collaborative discussion with Conexus have been taking place, we feel good about the overall relationship with them. IMTA board member Greg Eddy is also on the board of Conexus so there are some strong synergies.
- Fundraising – Hue is moving forward with a “Trivia Night” fundraising event, we need a location. Any help from members on finding a location – preferably donated would be appreciated. Krista Toenjes would like to be a part of the planning for this.
- Distracted Driving – Gary gave an overview of the “PUT THE PHONE DOWN” campaign: 5 billboards are up in Indiana – new partnership with WTHR Channel 13 – ADS placed in Howey Political
- General
 - Please provide feedback on new IMTA publication Crossroads Quarterly
 - Garrett Knollman predicted an unfortunate situation on US 31, due to the recent HazMat tanker being hit while stopped on RR tracks recently, rumble strips have been put in place. This is not a good long term solution. John Whittington stated that NTTC is focused on getting the federal law changed so that Hazmat and school buses do not stop on RR tracks.

Meeting adjourned 2:55 PM

Signed: