



BOARD OF DIRECTORS MEETING
5.11.22
Bally's Executive
Conference Center
Evansville, IN

Attendees: Hue Andrews, Matt Cavell, Dan Cook, Calvin Cook, Klint Crawford, Wade Day, Michael Elmore, Greg Eddy, Tim Evans, Kenny Gillum, John Guyer II, Mark Haag, Robert Haag, Stephen Johnson, Amy Lathrop, Larry Limp, Eli McCormick, Brian McCoy, Mike Metzger, Jason Miller, Doug Molloy, Jacob Nichols, John Paugh, Don Reinhart, Branden Renner, Lance Riegle, Ryan Schilling, Josh Shaffer, Jeff Stoops, Casey Stump, Montford Switzer, Brett Terchila, Jessica Warnke, John Whittington, **IMTA Staff:** Gary Langston, Barbara Smithers, Kellie Walsh **Other Attendees:** Jim Purucker, Brad Zingre (Volvo), Scott Manning (INDOT), Clint Garrett (Cummins)

Chair Larry Limp called meeting to order at 09:07AM

Secretary Report – Jessica Warnke

Meeting Minutes from 12.9.21 approved by BOD.

ATA Report – Gary Langston

- April 4 – President Biden hosted industry on the WH lawn. BOD member Cari Baylor was in attendance and spoke with Biden about family history.
- FMCSA issues notice of intent for rulemaking on speed limiters in commercial vehicles.

Treasurer's Report – Jeff Stoops

YOY Jan-Apr net = \$136,588 however much of this is because we are collecting convention revenue earlier than normal. Remove convention and net = \$68,033 which is still stronger than last year. Due to collecting TDC income earlier and adding new Mini golf event. Also added just under \$7K for contributions to honor FLI officer Cali Moriarty in her recent passing. Money will be used on safety. Balance Sheet is strong, total equity \$415,284. We will start to see the expenses toward end of year which will lower our income and equity. Treasurer's Report approved by BOD.

TIPAC Report – Lance Riegle

\$60K in bank. To date \$22,150 has been collected from the star and voluntary contributions. Lance's goal is to get 100% participation from the board to contribute. It can be as little as \$100. As of today, 42% have participated.

Allied Industry Report – Don Reinhart

Currently 199 members. Talking with prospects. First annual Mini Golf fundraiser, rained out on 5.5.22 and rescheduled for 5.25.22. Net income goal of \$10K, currently at \$7K.

Future Leaders of Indiana (FLI) – Matt Cavell

Currently 52 Members – Eight eligible for alumni status, working on recognition awards. With the untimely passing of Cali Moriarty, Kelsy Leasing we lost our Secretary/Treasurer and last week our Vice Chair stepped down from his position due to workload. A call for nominations was sent on Monday and will close Friday. Elections will be next week. Resurrecting the FLI "Hot Spot" Events, hosting one May 19th in Speedway. These events will move around each of the IMTA regions. FLI members in that region will be encouraged to attend and invite a prospective FLI or IMTA/FLI member. Conference Nov 2-4 in Brown County

Safety & Maintenance Council (SMC) – Kellie Walsh

Currently 134 members. Six scale visits scheduled in 2022. Seven meetings scheduled and will add virtual meetings. Awards Banquet success, over two hundred registered. Hosted NATMI in January, net income \$15K. Planning Truck Driving and Technician Championships. Currently have fifty-eight drivers and eight technicians registered.

Membership Report – Robert Haag



Currently 396 members (197 carriers / 199 allied). Net membership -6 and a loss of \$3,295. There is about \$20K in prospect revenue on which we are working. Dues transition update: eighty carriers have been transitioned or over 40% of carrier membership. Three have canceled due to their increase in dues which has equaled \$1170 loss.

Association Activities - Gary Langston/Barbara Smithers

- License Plate Jan-Mar sold 358 for a total of \$8,950. Trending down by fifteen. Currently have \$28K in bank. Slowed down with schools due to COVID, which has also allowed our cash flow to increase. We have a youth camp in June. We are fluid with how we use this money if it focuses on distracted driving awareness and sharing the road with trucks, any ideas welcome.
- MOC Terminal Visits - We will be hosting Members of Congress the last week of June and throughout August at IMTA member terminals. We have Pence scheduled at Hoosier Air on Monday, June 27th and Braun will be at LNL Trucking, it is not scheduled. Requested interest in hosting.
- Truckers Against Trafficking - We teamed up with IGA, ISP and key industry stakeholders to host a TAT Coalition Build this past February. We had outcomes which included the continued outreach in training individuals in different segments. We were successful in helping to get SB155 passed which addresses parts of IN law that previously allowed perpetrators to mount a defense for their actions. SB155 raises the felony level to a level 4, which will double the penalties connected to this crime.
- CDL Training Program for IN Inmates - We will be meeting with Governor's office soon to discuss creating a clear path for qualified candidates 6-8 months prior to release, to pursue truck driving as a career, by establishing a training program that starts in prison. In addition, we will be asking for 1) help forgive some fines/fees 2) allow for ease of obtaining driver's license 3) work with grants to help pay for the training.
- Convention - We have 30% of our room block still available for members to reserve their room or to put it in perspective about forty-nine rooms for our heaviest nights Thursday and Friday. If you plan to go, please reserve your room prior to the end of this month. Beginning in June, we will start promoting it to general membership. These rooms will book up and the resort will not have anything available outside of our block. We are working with the Hilton to get more rooms; it's less than a 10 min walk on the boardwalk.
- Legislative Focus 2023 – Trailer Registrations – physically place them in trailer every year, very tedious, how can we streamline? Fix I465 – terrible condition. US30, get rid of stoplights. Lawsuit abuse, think how we can tackle piece by piece vs. at a larger level initially. Need to form a committee (Hue Andrews, Jessica Warnke, Steve Johnson, Greg Eddy and possibly more)

Informative Panel – Electric Vehicles

Brad Zingre (Volvo), Scott Manning (INDOT), Clint Garrett (Cummins)

Meeting adjourned at 11:40 AM.

Signed:

