



BOARD OF DIRECTORS MEETING

October 9, 2021

French Lick Resort

French Lick, IN

Attendees: Hue Andrews, Ted Benckart, Sherri Brumbaugh, Matt Cavell, Wade Day, Greg Eddy, Mike Elmore, Daniel Frieden, Kenneth Gillum, John Guyer, Mark Haag, Robert Haag, Keith Hazelwood, Stephen Johnson, Garrett Knollman, Marc Lee, Larry Limp, Kris Maczollek, Eli McCormick, Pat McCormick, Edgar McGonigal, Todd Metzger, Jason Miller, James Milstone, Doug Molloy, Jacob Nichols, John Paugh, Jennifer Piatt, Don Reinhart, Lance Riegle, Ryan Schilling, Greg Shipman, Jeff Stoops, Casey Stump, Montford Switzer, Brett Terchila, Jessica Warnke, John Whittington, Shorty Whittington **IMTA Staff:** Gary Langston, Barbara Smithers, Kellie Walsh and Sally Myers-Gerth.

Chairman Eli McCormick called meeting to order at 10:49 AM.

Secretary Report – Casey Stump

Meeting Minutes from August 18, 2021 were presented. Meeting Minutes approved by BOD.

ATA Report – Edgar McGonigal

Edgar was at Mid-year meeting. Chris Spear re-signed his contract. Committee reports are available upon request. NAFC Chairman McGonigal invites all out to NAFC meeting Nov 8-10 in Charlotte, NC.

Treasurer’s Report – Jeff Stoops

Report captured YOY comparison Jan-August 2020 vs. 2021. Expenses are up due to more events and more legal fees than in 2020. The Pension Plan Loan was paid off and we are set to gain 72K when the PPP loan is forgiven. Overall, we are in a very good position. Report approved by BOD.

Nominating Committee Report – Hue Andrews

The slate of candidates was read at the Annual Business meeting. Nominations approved by BOD.

Association Activities - Gary Langston

- Diverse Trucking Association by former IMTA Member Sid Mahant of Mahant Transportation is growing. We will work together and have a good partnership for the good of the industry. His association is focused on small carriers from diverse backgrounds.
- Put The Phone Down Public Service Announcement is running on WIBC
- Barb put together an application for the Mike Russell Image Award. 30 Applicants went in for the award. Gary believes we are strong candidates to win.
- There is a new structure within the IMTA which realigns some responsibilities within the organization
- Hue Andrews nominates Shorty Whittington and Dan Frieden to be Emeritus Status Members – Moved by Edgar McGonigal. Emeritus Status granted by BOD with no objections.

Other Comments

- **Deposition Training**, Jessica Warnke recommends all carriers to attend the Feb 22, 2022 Carrier-Only Deposition Event presented by Bill Kanaski, PHD Defense Attorney. The event will consist of training and practicing mock depositions. Jessica recommends all carriers be represented at this event. It is extremely beneficial and important. Gary adds that he was on the TAEC Call with Nevada’s Paul Enos and he said that a member who attended a similar deposition event remarked, “it was the best thing they have done as an association in 19 years.” Sherri Garner Brumbaugh confirms that this is necessary training to prepare a defense against nuclear verdicts. Brumbaugh encourages all to participate.
- **Carrier dues structure** - Eli McCormick on transitioning to new membership dues structure to begin on January 1st asks for all board members to review the transition document provided at the meeting prior to our December Board Meeting and to come prepared with

questions. Executive Committee meetings can be held to clarify the finer points in the interim. Barbara Smithers adds that she had two asks for today: 1. For everyone to review the document as Eli had stated and 2. To adopt the new dues structure as a Board at this meeting. There is a buzz among our membership, in fact 3 IMTA members are responsible for bringing in \$9300 in revenue this year. The dues structure is working. Kellie Walsh gave a brief background on the Pilot Dues mentioning that they put into place in 2019 and that even through 2020's curveball, we have had great success in growing the membership with this new program. Many carriers who could not justify the old dues amount have joined in the new structure. Kellie is confident that this is the correct path to go. Eli reminds the group that the more members we have as an association, the louder our voice. Eli agreed with Barb to adopt these as the new dues so that we can begin our transition. Hue Andrews put in a motion to adopt the new dues structure and move forward with the plan on rolling it out to the current membership. Eli restated this position. Seconded. Then, before a vote could be had, Jeff Stoops asked for the amount of income gained with the new structure. Kellie Walsh answered, "we have 22 new members worth more than \$23,000." Steve Johnson asked how many people belong to the new Diverse Trucking Association. Gary Langston was unsure of their membership numbers but knew that the dues to join the Diverse Trucking Association are a flat \$500 and that there are many tiny, diverse carriers in the state. Eli asks again for further discussion. None arose and the vote from the earlier motion is had. New Dues Structure and Transition Plan approved by BOD.

- Greg Eddy congratulates Jessica Warnke, Larry Limp, and thanks Shorty Whittington and Dan Frieden for their leadership over the years.

Meeting adjourned at 11:39 AM.

Signed:

A handwritten signature in black ink, appearing to read "G. Eddy". The signature is written in a cursive, somewhat stylized font. The first letter "G" is large and loops around. The last name "Eddy" is written in a more compact, cursive style.